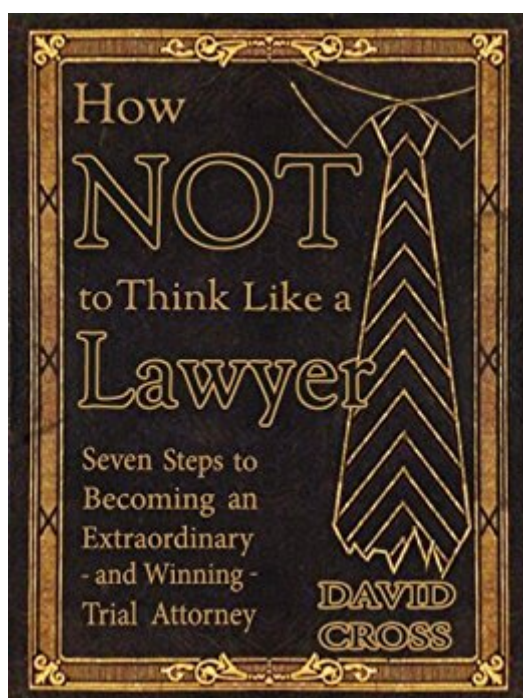


The book was found

How NOT To Think Like A Lawyer: Seven Steps To Becoming An Extraordinary - And Winning - Trial Attorney



Synopsis

David Cross has tried hundreds of cases and teaches trial practice. This book, written in a witty and engaging style, tells you in specific detail what you need to do in order to become successful in court. David will discuss the specifics of Voir Dire; Opening Statement; Cross Examination; Evidence; Closing Argument; and numerous other specific aspects of trial practice. He will also tell you why you should forget everything you learned in law school, and ignore 90% of the advice you receive. Thousands of people have purchased this book as a part of Mr. Cross' successful course. Now, for the first time, it is offered to the general public.

Book Information

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Customer Reviews

Not rocket science here folks - but honest and relatable experiences with trial practice. Any decent trial attorney will nod after reading, recognize the truths, and hand this to a mentee to read. Being a good lawyer is like being a black belt, you spend years learning the rules just to get to the point where you can forget them and begin the process of being a good lawyer. Good read. Passing it on.

David Cross fabulously outlines the authenticity to prevail as a lawyer, and engage as a fine persuader of legal retort. Whether in the court room or in life, no one likes a phony. And he makes the point known to always be yourself, and carry some wits about you when active in an argument, both in and outside the closing statements. Would recommend to any young attorney or just anyone who may want to become one someday.

As a trial lawyer, I know that the most important thing in front of a jury is to be yourself. David Cross's book is an enjoyable read with that premise and some helpful practical advice.

Great read for the younger lawyers who are still pretty impressed with themselves. This also serves as a good reminder and a good inspiration for those of us who may have forgotten who we are and why we got into this profession.

This book is a page turner for those truly interested in being a great trial lawyer. I used the tactic regarding allowing the jury to know your client is incarcerated (5 minute not guilty on 6 felony counts). This book added to my toolkit and trial tactics.

The book simply opens the mind of any trial lawyer. Maybe we all need to put aside what the rules say.

Very good read. Clear concise and not overly philosophical, just good practical down to earth advice. It is well worth your time!

It was interesting tales from a public defender. It really did not address its title. I was not very impressed.

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